

Somnath Group



Name of The Promoter : **Mr. Vivek Agrawal**

PROMOTER'S / DIRECTOR'S PROFILE

➤ Mr. Vivek Agrawal

- Age of 52 years.
- **Resident of Patna, Bihar**
- A Graduate Engineer.
- Taken V.R.S. from class-I Gazetted Govt. job.
- Developed new generation entrepreneurship.
- Associated with the business for more than a decade.
- Very versatile experience in Automobiles spares business market of **Bihar , Jharkhand And Odisha (Orissa)**
- We entered the automobile spare parts industry in 2008, establishing Somnath Enterprises and Viswanath Enterprises as pioneering first-generation ventures in Bihar and Jharkhand. Driven by a strategic vision to scale operations and reinforce our presence in the automotive sector, we subsequently incorporated three new Private Limited Companies.
- With teamwork, profound experience and an outstanding leadership, we have achieved approx Rs.600 Crores group turnover (Inc. GST) in 2024-2025.
- Has planned to touch Rs. 750 crores of turnover during Financial Year 2025-26
- A person of long vision and an optimistic outlook.

PROMOTER'S / DIRECTOR'S PROFILE

➤ Mrs. Jaya Agrawal

- W/o Mr. Vivek Agrawal
- Age of 50 years
- A Graduate Engineer.
- Associated with the business since the beginning from 2008
- Has an excellent command and strong communication with all the team members
- Takes care of entire Administrations, H.R. and operations such as
 - Daily dispatch system management and control
 - Customer grievances
 - Inventory management
 - Warehouse Operations
- A well experienced new generation entrepreneur with a positive outlook

➤ Mr. Kshitij Agrawal

- S/o- Vivek Agrawal & Jaya Agrawal. Age-25 years
- B.tech & M.tech from Indian Institute of Technology.
- Alumni of IIM, Ahmedabad
- Currently working as VP, Strategy & Growth with Somnath Group

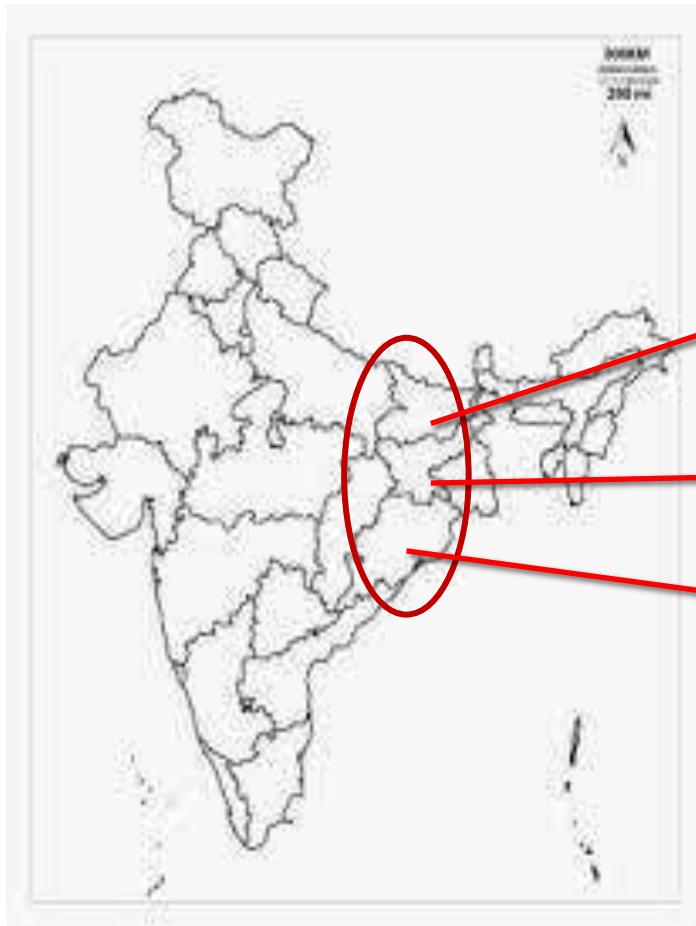
HISTORY OF CURRENT FIRMS

S.No	Name of Firm	Year of Estb.	Nature of Firm	Current Channel Partners
1	Somnath Enterprises	2008	Partnership Firm	Mahindra & Mahindra, Bajaj Auto Ltd, Escorts Kubota Ltd (Spares), Piaggio Vehicles Pvt Ltd, Ashok Leyland (HCV), Greaves Cotton Limited , Bosch Limited, Valvoline Cummins, Gulf Lubricants, etc.
2	Viswanath Enterprises	2010	Proprietorship Firm	Tata Motors Ltd (PC), Escorts Kubota Ltd (Lubes) & Piaggio Vehicles Pvt Ltd, NBC Bearings.
3	Somnath Automobiles Private Limited	2020	Private Limited	TVS Motors(2W) , Tractor & Farm Equipment Ltd (TAFE), Mahindra & Mahindra, Bajaj Auto Ltd (2W), Gulf Lubricants, etc.
4	Viswanath Automobiles Private Limited	2022	Private Limited	Toyota Kirloskar Motors, Lumax Auto Technologies, TVS Motors (2W), Ashok Leyland (LCV) etc.
5	Somnath Spares Private Limited	2025	Private Limited	Honda Car India Ltd.

COMPANY AT A GLANCE

Name of Group	Somnath Group
Name of Firm in Group	Somnath Enterprises, Viswanath Enterprises, Somnath Automobiles Private Limited, Viswanath Automobiles Private Limited & Somnath Spares Private Limited
Established in	2008
Promoters	Vivek Agrawal & Jaya Agrawal
Headquarter	Patna, Bihar
Locations	Bihar, Jharkhand & Odisha
Industry	Automotive Spare Parts & Lubes Distribution
Authorized Brands:	Mahindra & Mahindra, Toyota, Tata Motors, Escorts, TAFE, Piaggio, Honda (2wh) Bajaj (2W & 3W), TVS Motors (2W), Greaves, Bosch, Ashok Leyland, Gulf Lubricants, Shell India, and more
Product Range:	Two-Wheelers (2W), Three-Wheelers (3W), Four-Wheelers (4W), Tractors, Light & Heavy Commercial Vehicles (LCV & HCV), Passenger Cars and Commercial Vehicles
Employee Strength:	More than 500

KEY MARKETS- AREA COVERED IN MAP



Coverage Area :
[Bihar, Jharkhand and Orissa]



AUTHORISED DISTRIBUTORSHIP-SPARE PARTS & LUBRICANTS



TOYOTA



mahindra



TATA MOTORS



BAJAJ



Kubota

Escorts Kubota Limited

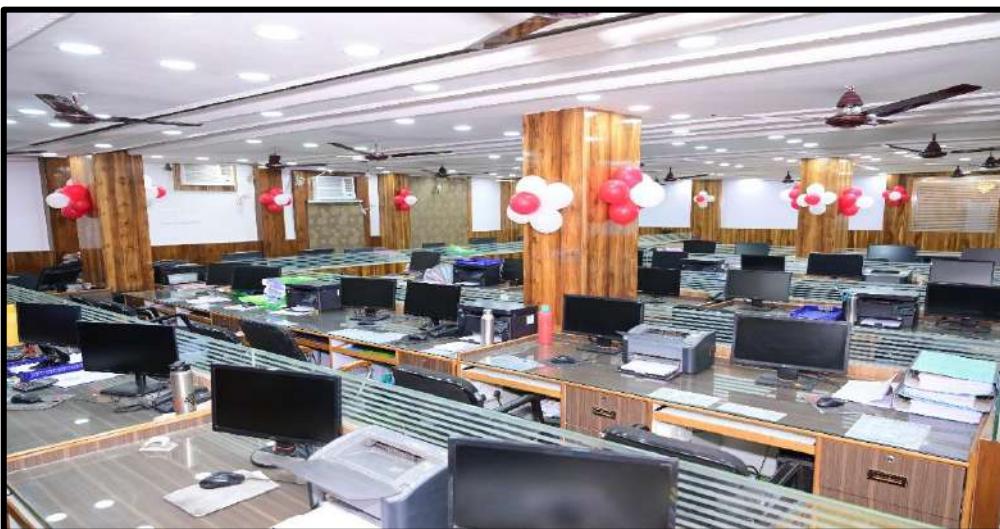


Ashok Leyland

AUTHORISED DISTRIBUTORSHIP-SPARE PARTS & LUBRICANTS



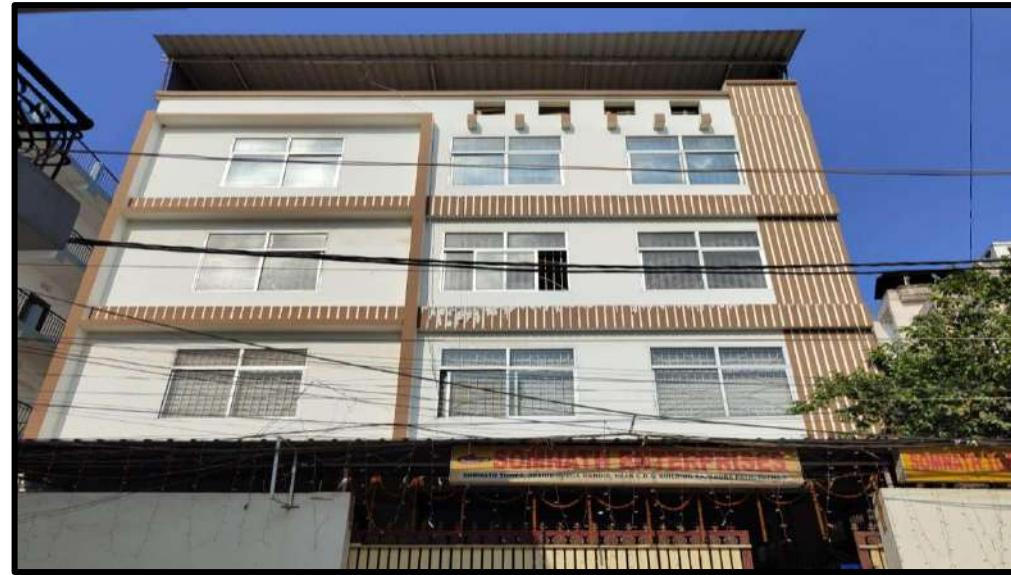
OUR OFFICE PHOTOS



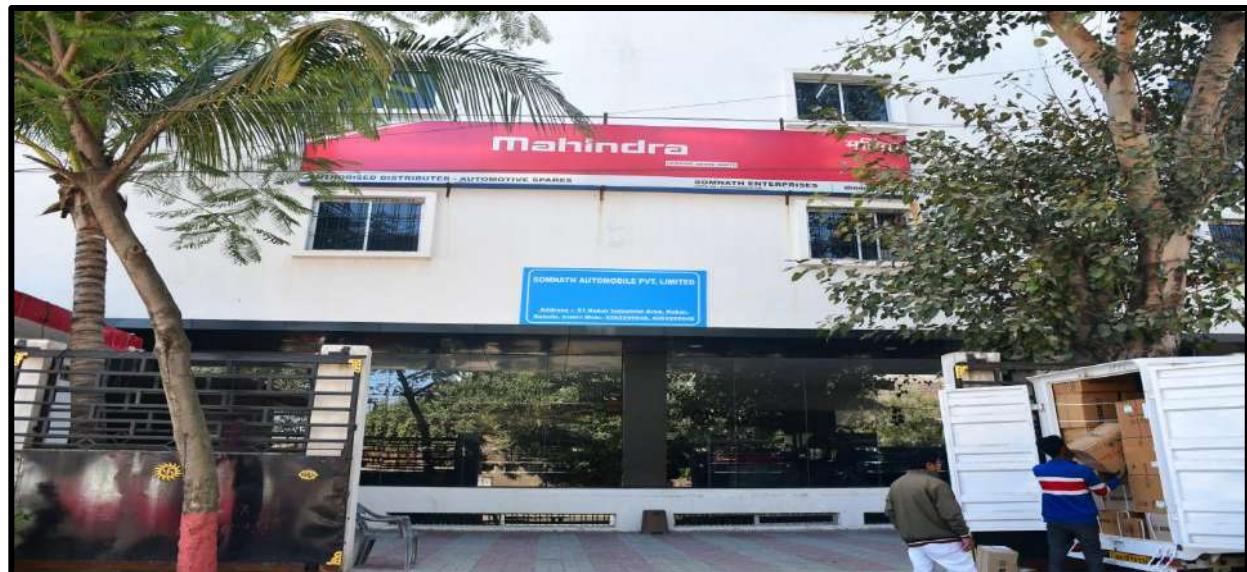
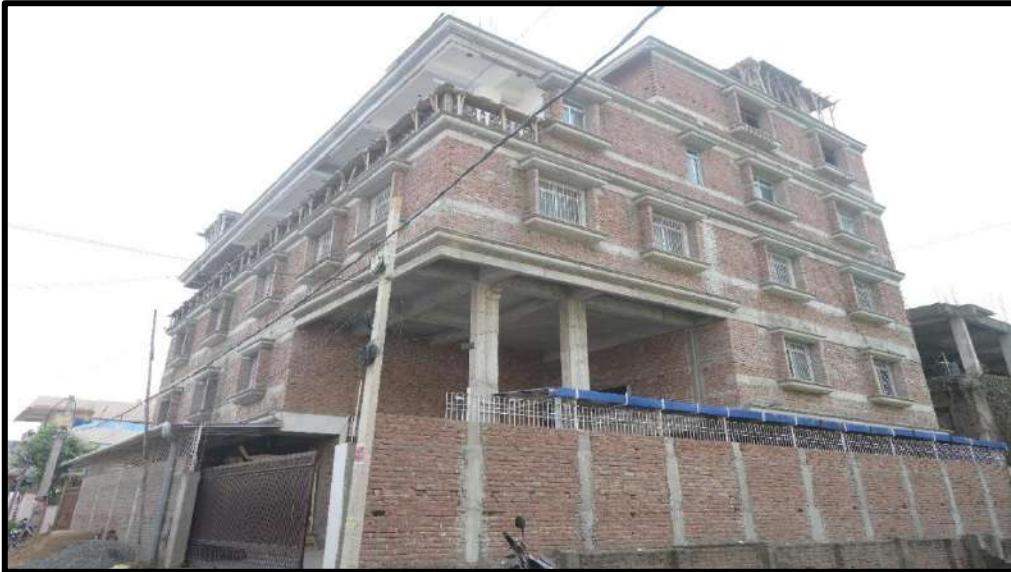
OUR OFFICE PHOTOS



OUR INFRA FACILITY



OUR INFRA FACILITY



WAREHOUSE PHOTOS



OUR WAREHOUSE INFRASTRUCTURE



OUR WAREHOUSE INFRASTRUCTURE



RETAIL OUTLET PHOTOS



OUR FIRM: QUICK INSIGHT

We are the **leading and largest distribution** house of **Automotive spares parts & Lubricants** in Bihar & Jharkhand & Odisha . We started the automotive spares parts distributorship business in 2008 in Bihar with a very small setup involving 3 manpower and at present we are authorized distributors for renowned brands, like **Mahindra & Mahindra ,Toyota, Tata Motors, Escorts , Honda, TAFE, Piaggio , Bajaj 3w & 2W , TVS Motors, Greaves, Bosch , Ashok Leyland , Gulf Lubricants, Valvoline Cummins etc.**)

- We have established a robust secondary sales network comprising approximately **3000** secondary retailers across **Bihar, Jharkhand, and Odisha**. Our extensive network caters to the entire range of vehicles, including 2W, 3W, 4W, Tractors , LCV, HCV, New generation passenger cars & commercial vehicles etc.
- Our network covers entire BIHAR, JHARKHAND & ODISHA. Our focus areas are small retailers directly associated with the consumption points.
- Our establishments are strategically located across Bihar, Jharkhand, and Odisha to effectively serve our customers. In Bihar, we operate in Patna (at Rajendra Path, Exhibition Road, Phulwari Khagaul near AIIMS and at NH-16) & Purnia . In Ranchi our presence is in Kokar Industrial Area and in Odisha we are situated at NH 16, Cuttack Bhubaneswar Highway, Cuttack. These locations enable us to maintain a strong regional presence and ensure efficient service delivery across these states.
- With an employee base of more than 500 employees, we have achieved approx. 600 crore gross turnover in FY 2024-25.
- We have been honored with several prestigious awards from our valued channel partners in recognition of our commitment to excellence and outstanding performance. Notably, we are ranked among the country's top distributors for leading brands such as **Mahindra & Mahindra, Tata Motors, Escorts Kubota Ltd, PVPL, Bosch, Greaves, Piaggio, and others.**

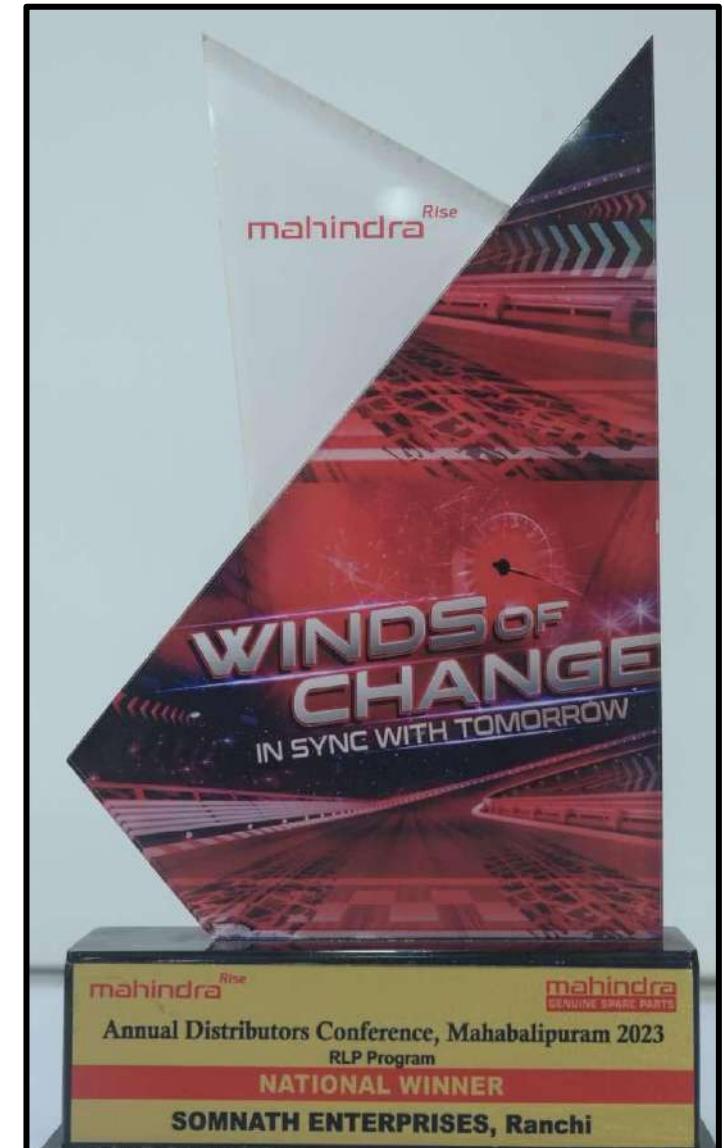
MAJOR AWARDS AND RECOGNITIONS

S.No	Awarding Company	Award Title
1	Mahindra & Mahindra Limited	1000 KL Club - Maximile
2	Mahindra & Mahindra Limited	National Winner for Parts Performace in Mavimile Genuine Oil
3	Mahindra & Mahindra Limited	National Winner for Best Performance in RLP Program 2023
4	Mahindra & Mahindra Limited	1 Crore Club
5	Mahindra & Mahindra Limited	Zonal Winner for Best Performance in ValueFit Tractor Business 2023
6	Mahindra & Mahindra Limited	Zonal Winner for Highest Partline in Tractor Business 2023
7	Mahindra & Mahindra Limited	Zonal Winner for Best Performance in Tractor Business 2023
8	Mahindra & Mahindra Limited	National Winner for Best Performance in Maximile Oil Business 2023
9	Mahindra & Mahindra Limited	National Winner for Parts Performace in RLP Program 2023
10	Mahindra & Mahindra Limited	East Zone Winner for Parts Performance in Highest Partline in Tractor Spares 2023

MAJOR AWARDS AND RECOGNITIONS

S.No	Awarding Company	Award Title
11	Mahindra & Mahindra Limited	East Zone Winner for Parts Performance in Value Fit Business in Tractor Parts 2023
12	Mahindra & Mahindra Limited	National Winner for RLP Program 2023
13	Mahindra & Mahindra Limited	East Zone Winner for Parts Performance in Autochamp Powermaxx Oil 2023
14	Greaves Cotton Limited	Greaves Game Changer 2024
15	Greaves Cotton Limited	Star Performer of the Year 2024
16	Escorts Kubota Limited	Highest Primary Sales In Parts Business 2024
17	Escorts Kubota Limited	Best Dealer Service Ratio 2024
18	Escorts Kubota Limited	Outstanding Performance in Market Activation (East Zone)
19	Escorts Kubota Limited	Highest Primary Sales In Parts Business 2024 (East Zone)
20	Escorts Kubota Limited	National Champ 2022
21	Mahindra & Mahindra Limited	Golden Smile Program 2021

MAJOR AWARDS AND RECOGNITIONS(PHOTOS)



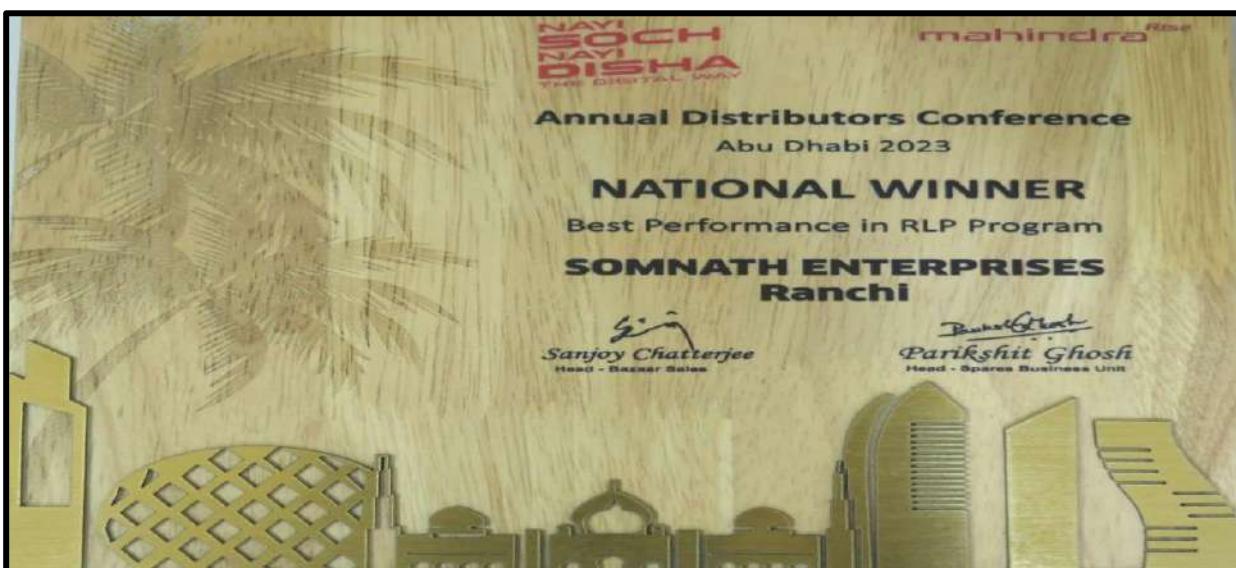
MAJOR AWARDS AND RECOGNITIONS(PHOTOS)



MAJOR AWARDS AND RECOGNITIONS(PHOTOS)

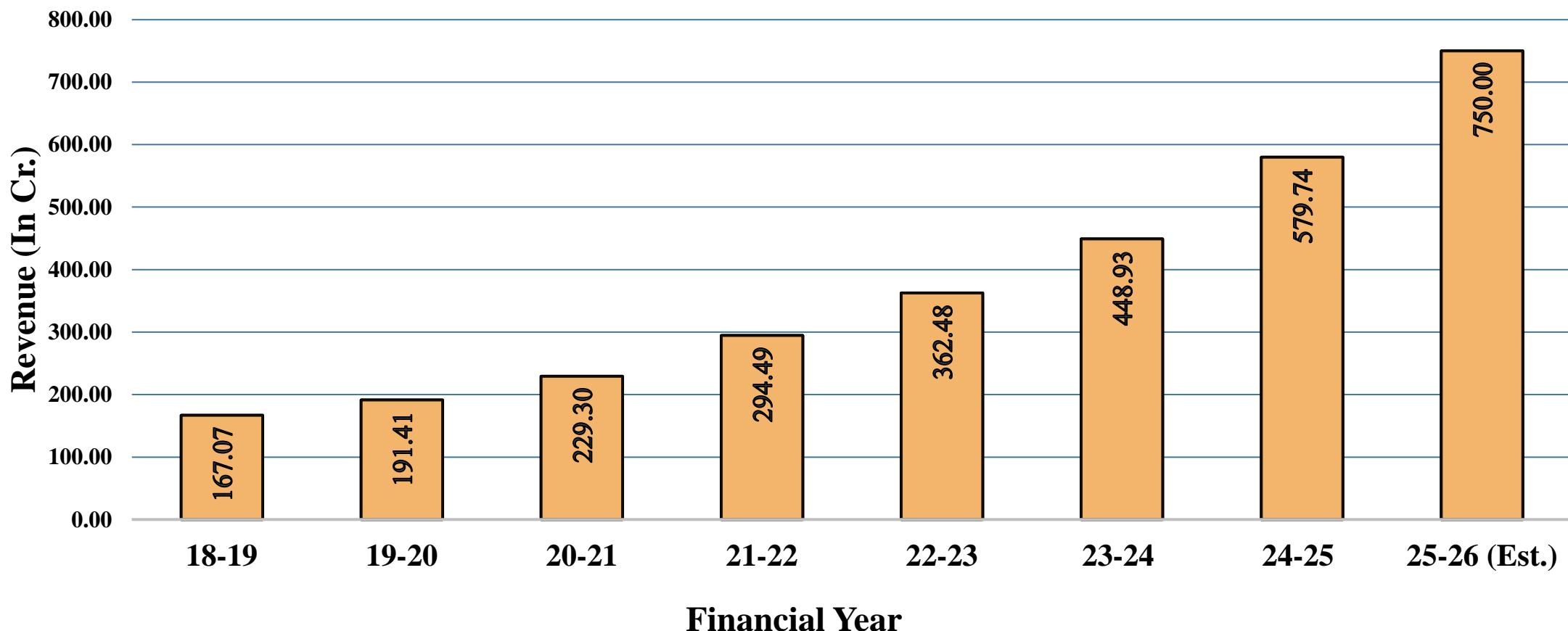


MAJOR AWARDS AND RECOGNITIONS(PHOTOS)

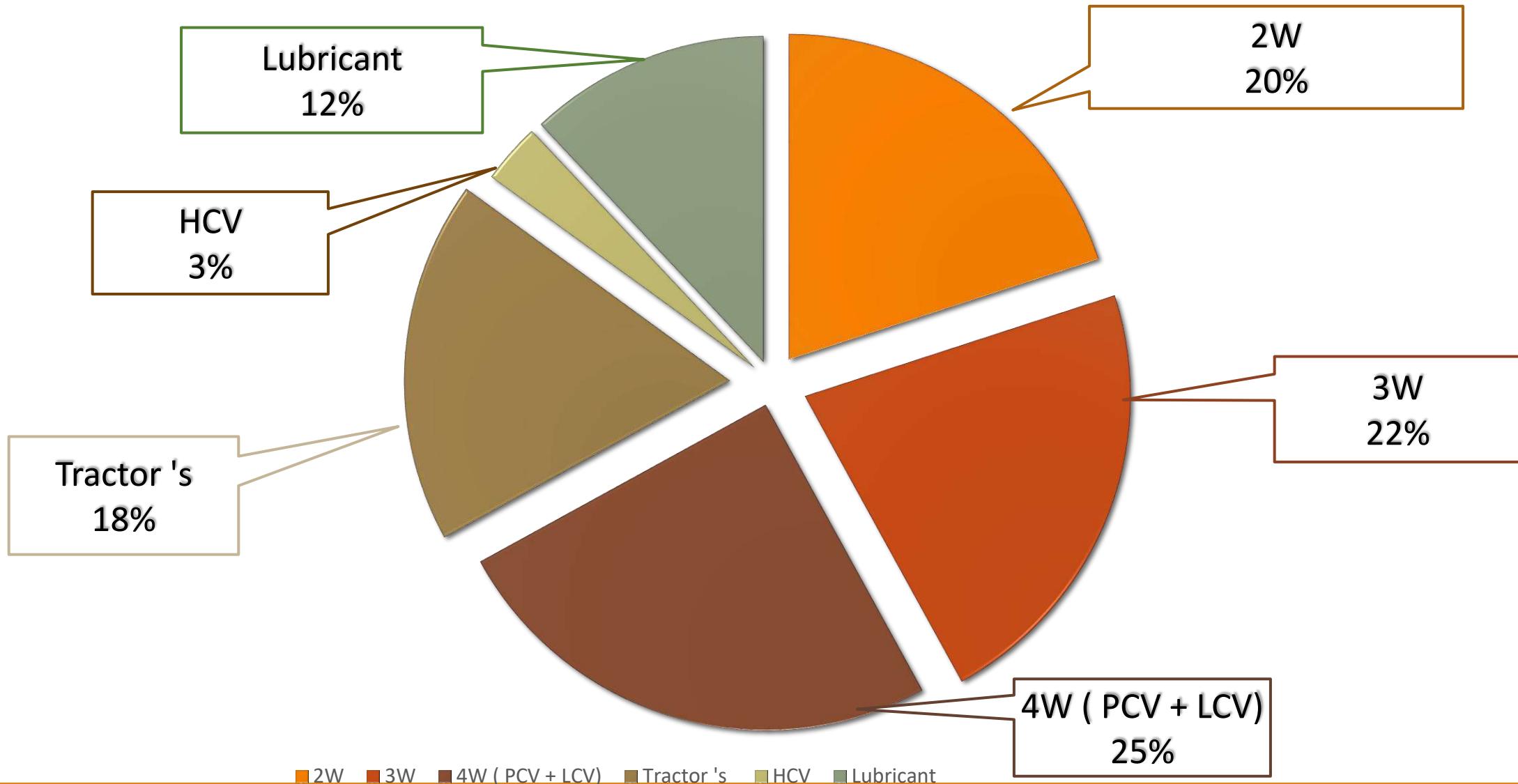


YOY SOMNATH GROUP'S FINANCIAL GROWTH

REVENUE OF SOMNATH GROUP(IN CR.)



SEGMENT WISE BUSINESS CONTRIBUTION



SOMNATH TEAM PHOTOS



CORPORATE MEETS AND EVENTS



CORPORATE MEETS AND EVENTS





Thank
you
